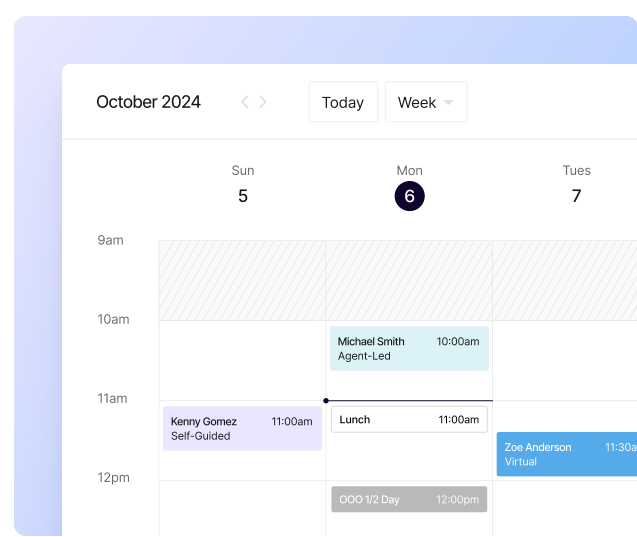


## FEATURE OVERVIEW

# Touring

Increase tour conversion with LeasingAI, automating inquiries, scheduling, and follow-ups.



Boost your lead-to-lease conversion with an AI-first solution. LeasingAI responds to prospect inquiries across all channels, automatically schedules appointments to agent calendars, and provides regular follow-ups to move leads through the funnel to accelerate your lead to lease timeline.



### Automate Lead Capture

LeasingAI captures and schedules tours from inquiries across email, text, phone, or chatbot, 24/7, ensuring no lead is missed.



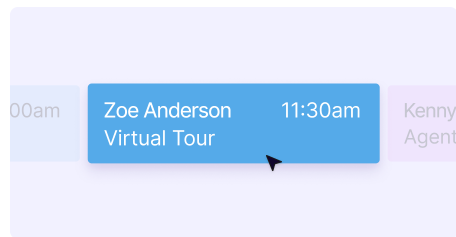
### Maximize Lead-to-Lease Conversion

LeasingAI captures and schedules tours from inquiries across email, text, phone, or chatbot, 24/7, ensuring no lead is missed.



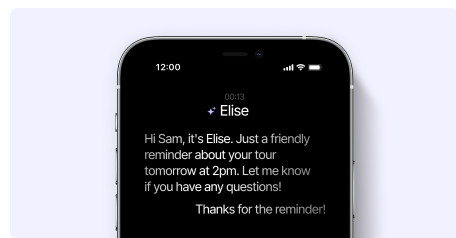
### Integrate With Your CRM

Prospect tours are automatically scheduled and populated on agent calendars in EliseCRM and your existing system.



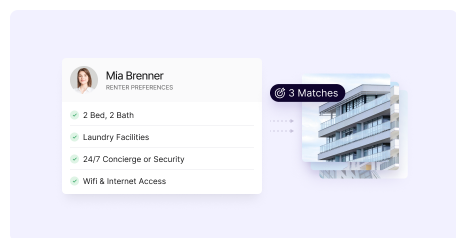
### Support for Tours of Any Kind

LeasingAI allows prospects to schedule self-guided, virtual, or agent-led tours through any channel, 24/7. Tour schedules are automatically updated on the onsite agent's calendar, ensuring seamless coordination while reducing manual effort, double-booking, and no-shows.



### Minimize No-Shows With Automatic Reminders and Follow-Ups

Elise proactively reminds prospects of upcoming tours, reducing no-shows and keeping prospects engaged through regular follow-ups. This allows onsite agents to focus on high-priority tasks, safeguarding their time and improving overall efficiency.



### Connect Prospects to the Perfect Property

LeasingAI is tailored to each building in your community, understanding unique features and amenities. It asks targeted questions based on preferences like budget, layout, or amenities, effectively matching prospects to suitable units or cross-selling alternative options.